



**Thinkmate**  
your business thinking partner

# COMPANY PROFILE



COMPANY PROFILE

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[www.thinkmate.co.tz](http://www.thinkmate.co.tz)





COMPANY PROFILE

# About Company

**ThinkMate** focuses exclusively in high quality and cost effective system development and implementation of multiple type of services. We are advancing on a tremendous pace and with involvement of skilled and experienced people working in the organization Professionals with huge experience and wide exposure in Communications and Information Technology is the backbone of ThinkMate. People involved here are young qualified business graduates and qualified engineers from the renowned universities across the globe. The resource personnel working in the company have been consistently providing reliable support services and consultancy to a wide variety of corporate houses either in the capacity of executive or as business partner or consultant. Bottom line of the company philosophy is building a long-term business partnership with its clients where interpersonal relationship, reliability, assured quality and target oriented modern technology are the major building blocks.

[www.reallygreatsite.com](http://www.reallygreatsite.com)

[www.thinkmate.co.tz](http://www.thinkmate.co.tz)

# Mission

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At ThinkMate, our mission is to provide scalable, end-to-end ICT solutions that encompass the entire software development lifecycle. From meticulous requirement analysis to seamless deployment and rollout, we are committed to delivering high-quality software that meets your needs at a reasonable cost.

# Vision

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To become a leader in providing best ICT innovative products and services in various industries, Be the best value provider of enterprise cybersecurity and information technology solutions to our clients Our forward vision is to strive to become an entity in technology based corporate solutions, capable of demanding unconditional response from the targeted niche. We also believe that for our scope of improvisation sky is the limit and we are always ready to take our achievements to the next level. We are growing and would always like to remain on the growing streak..



# Our Promise

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ThinkMate provides a one-stop solution for your trade and industry. Depending on the size and field of your organization, We have different products and services to meet your requirements. We provide the optimum and customized solutions made for your organization.

# our values

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Honesty and Integrity Passion and Creativity  
Respect and Collaboration Innovation

# BUSINES VERTICLES WE SAVE IN

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**FINANCE**

**BANKING**

**TELECOM**

**EDUCATION**

**NGO'S \$  
CSO**

**PROFESSIONAL  
SERVICE**

**HEALTH**

**RETAIL**

**LOGISTICS**



**SOFTWARE DEVELOPMENT**



**CYBER SECURITY**



**ICT CONSULTANCY**

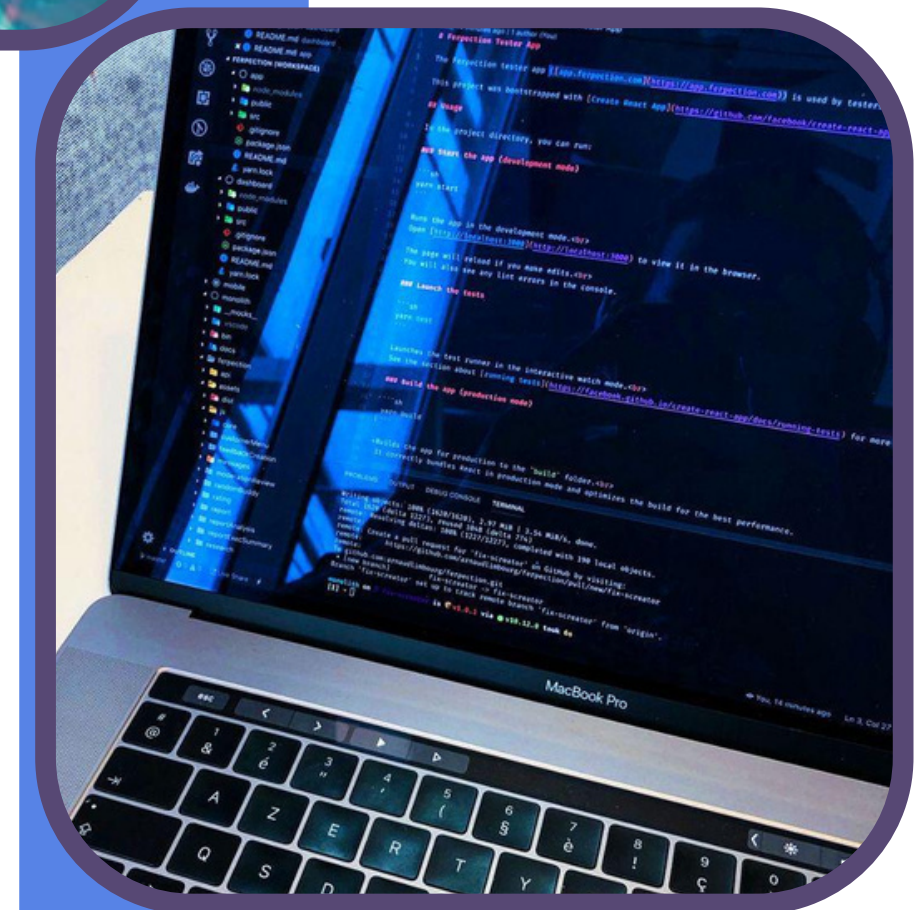


**GEOGRAPHIC INFORMATION SERVICES (GIS)**

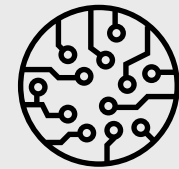
# SOFTWARE DEVELOPMENT

ThinkMate offers scalable end-to-end application development and management solutions from requirement analysis for deployment and rollout. We hope to come to you with desired software at a reasonable cost.

- Software Development
- Software Maintenance
- Software Support
- Software Management Application
- Integration/Migration/Transformation



# CYBER SECURITY

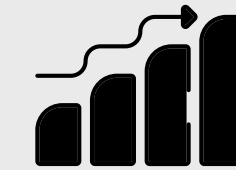


## what we offer

Information Security Services

- 1.Virtual CISO Services
- 2.Cyber Security Consulting
- 3.Penetration testing
- 4.Network security monitoring

# DOMAIN NAME SEARCHING, REGISTRATION AND HOSTING



We do searching of the domain name of your choice, register the name and host your domain. ThinkMate will deliver the state of art when it comes to designing and development of your website. We will also do the hosting of the website. This package comes with mailing services .



## ICT CONSULTANCY

Our consulting services cover:-

- Strategy planning
- Assessment
- Procurement
- Re-engineering solutions
- Planning, audits, best practices etc

## HARDWARE SALES & SUPPORT SERVICES

We offer computers, computer accessories and services by sourcing from local market and from international market as well. Our team of experts is ready to serve you when you are worried due to lack of confidence in “commitment of service”.

# MANAGED IT SERVICES

Whether you're stuck in meetings all day or strategizing for the future, managing your IT can feel like a daunting task. Between updating your systems, troubleshooting and fixing your electronics devices problems and managing your vendor partnerships, maintaining your IT is a juggling act that takes more than just the technical know-how to accomplish.

Thinkmate takes the stress out of managing your IT. As your managed IT partner , we remotely monitor your network and servers to prevent breaches and minimize downtime. Plus, our team of experts is available remotely or locally to provide you the information you need to make informed decisions about your IT.





## social media managment

Social Media Marketing has been consolidated as much more than a fashion or trend of marketing and communication, since it has become an essential part of the DNA of any company. However, many companies are still trying to find the right way to exploit the advantages that media and social networks offer for their business. Our social media marketing consultants can develop a custom social media plan using the most appropriate combination of services to meet your current goals.

## Our Services

### **Strategy Development:**

Our consultants will assess your business, industry, and target audience to develop a strategic social media plan. This plan will outline the platforms, content types, and posting schedules that align with your

### **objectives Content Creation:**

We'll create engaging and shareable content that resonates with your audience. From eye-catching visuals to compelling written content, our team ensures your brand's voice is consistent and appealing.

### **Community Management:**

Building and maintaining an active online community is crucial. We'll engage with your audience, respond to comments and messages, and foster a positive online environment around your brand.

### **Analytics and Optimization:**

Data-driven decisions are at the core of our approach. We'll continuously monitor the performance of your social media efforts and adjust strategies as needed to maximize results.

# LAND ACQUISITION, ENVIRONMENTAL, SOCIAL ,HEALTH AND SAFETY SUSTAINABILITY SERVICES

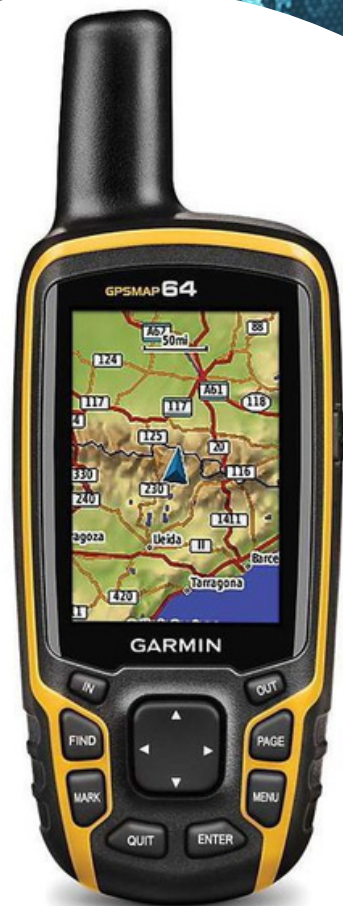
Our land acquisition, environmental and social sustainability ,health and safety services leverage the power of geospatial data to provide valuable insights for various sectors. We offer mapping, spatial analysis, and visualization solutions that help you make informed decisions based on location-based information.

## LAND ACQUISITION SERVICES

**Land Search and Assessment:** Identifying suitable parcels of land for the project and assessing their suitability based on factors like size, location, zoning, and legal requirements.

**Land Valuation:** Determining the fair market value of the land and negotiating purchase agreements with landowners.

**Stakeholder Engagement and Consultation:** Establishing communication channels with affected communities, indigenous groups, NGOs, and other stakeholders to address their concerns and involve them in project planning and decision-making.



# LAND ACQUISITION SERVICES

**Stakeholder Engagement and Consultation:** Establishing communication channels with affected communities, indigenous groups, NGOs, and other stakeholders to address their concerns and involve them in project planning and decision-making.

**Sustainability Planning:** Developing sustainability strategies and action plans to minimize negative impacts, enhance positive contributions, and align with international sustainability standards and guidelines.

**Resettlement and Rehabilitation Planning:** If displacement of communities is necessary, developing and implementing plans for the resettlement and rehabilitation of affected people, ensuring their well-being and livelihoods.

**Biodiversity Conservation:** Implementing measures to protect and conserve biodiversity in and around the project area, including habitat preservation and restoration.

**Monitoring and Reporting:** Establishing monitoring and reporting systems to track the project's environmental and social performance throughout its lifecycle.

**Compliance and Reporting:** Ensuring ongoing compliance with environmental and social regulations and reporting requirements to regulatory agencies and stakeholders.

**Sustainability Certification:** Pursuing sustainability certifications or standards such as LEED (Leadership in Energy and Environmental Design) or ISO 14001 to demonstrate commitment to environmental responsibility.

# LAND ACQUISITION SERVICES

## Site Selection and Assessment

Utilize GIS technology to identify potential land parcels suitable for acquisition based on criteria such as location, size, proximity to infrastructure, and zoning regulations.

Perform spatial analysis to assess the suitability of land parcels in terms of environmental and ecological factors, helping to identify areas with minimal environmental impact.

## Land Valuation and Market Analysis:

Use GIS to access real estate data and market trends, allowing for a more accurate valuation of land parcels by considering factors like nearby property values and economic indicators.

Generate visualizations and maps that illustrate market conditions, helping decision-makers understand the value of the land within its broader geographic context.

## Land Use Planning and Zoning Compliance:

Ensure compliance with local zoning regulations and land use policies by overlaying land parcels with zoning maps and land use plans.

Identify any potential conflicts with existing land use designations, helping to streamline the permitting and regulatory compliance process.

# HEALTH SERVICES

**Environmental Impact Assessment (EIA)** Integrate GIS data to conduct spatial analysis for EIA, allowing for the visualization of potential environmental impacts, such as habitat disturbance, deforestation, or water pollution.

Create interactive maps that communicate the results of the EIA to stakeholders, facilitating better decision-making.

**Community and Stakeholder Engagement:** Use GIS to map the locations of nearby communities, stakeholders, and sensitive areas, helping to identify potentially affected parties.

Develop spatial communication tools that can be shared with stakeholders to illustrate the project's proximity to their interests and concerns.

**Parcel Mapping and Legal Due Diligence:** Create accurate parcel maps using GIS, which can be compared with legal property descriptions during the due diligence process to ensure alignment.

Use GIS to track property boundaries, easements, and encumbrances, assisting in the verification of land titles and rights.

**Infrastructure Planning:** Incorporate GIS data to assess the proximity of land parcels to existing infrastructure, such as roads, utilities, and transportation networks, which can impact the feasibility of development.

Identify potential infrastructure development needs to support the acquired land, such as access roads or utility connections.

**Spatial Data Management:** Establish a GIS database to centralize and manage spatial data related to land acquisition, ensuring data integrity and accessibility for decision-makers.

Archive historical GIS data for future reference, which can be valuable for ongoing land management and compliance reporting.

# HEALTH SERVICES

**Health Impact Assessment (HIA):** Conducting assessments to evaluate the potential health impacts of the project on nearby communities, workers, and the general public. This includes identifying risks and proposing measures to mitigate negative health effects.

**Occupational Health and Safety (OHS):** Implementing occupational health and safety measures to ensure the safety and well-being of workers during project construction and operation. This involves adhering to local and international OHS standards and conducting regular safety audits.

**Public Health Planning:** Developing plans to address public health concerns that may arise from the project, such as managing air and water quality, noise pollution, and the safe disposal of hazardous materials.

**Sustainability Certification:** Pursuing sustainability certifications or standards such as LEED (Leadership in Energy and Environmental Design) or ISO 14001 to demonstrate commitment to environmental responsibility.

**Healthcare Facilities:** If the project is in a remote or underserved area, providing access to healthcare facilities or supporting existing healthcare infrastructure to meet the needs of project workers and local communities.

**Emergency Medical Services:** Establishing emergency medical services and response plans to address potential accidents or health emergencies on-site or in the surrounding areas.

## HEALTH SERVICES

**Health Education and Awareness:** Conducting health education and awareness programs for workers and communities to promote healthy lifestyles, disease prevention, and safe practices.

**Medical Surveillance:** Implementing medical surveillance programs for workers to monitor their health, especially if they are exposed to hazardous substances or conditions during the project.

**Community Health and Sanitation:** Improving local community health and sanitation infrastructure, such as access to clean water and sanitation facilities, to prevent the spread of diseases.

**Infectious Disease Control:** Developing protocols and measures to control and prevent the spread of infectious diseases, especially in projects involving large groups of people.

**Mental Health Support:** Offering mental health support services to project workers and communities, as large-scale projects can be stressful and may impact mental well-being.

**Health Impact Monitoring:** Continuously monitoring and assessing the health impacts of the project on local communities and workers, and adjusting mitigation measures accordingly.

## SAFETY INSPECTIONS AND AUDITS

Conducting regular safety inspections and audits of the workplace to identify hazards, assess compliance with safety regulations, and recommend corrective actions.

**Safety Training and Education:** Providing training programs and resources to educate employees and workers on safety protocols, emergency procedures, and the proper use of safety equipment.

**Risk Assessment and Management:** Identifying potential risks and hazards associated with workplace activities and developing risk management plans to minimize or eliminate those risks.

**Emergency Response Planning:** Developing and implementing emergency response plans, including evacuation procedures, first-aid training, and coordination with local emergency services.

**Safety Equipment and Gear:** Ensuring the availability and proper use of personal protective equipment (PPE), safety gear, and firefighting equipment.

**Occupational Health Services:** Providing occupational health services, including medical examinations, health assessments, and monitoring for workers exposed to occupational health risks.

# SAFETY INSPECTIONS AND AUDITS

**Incident Investigation:** Investigating workplace accidents, incidents, and near misses to determine causes and develop strategies to prevent similar occurrences in the future.

**Safety Committees:** Establishing safety committees or teams to involve employees in safety decision-making, hazard identification, and safety improvement initiatives.

**Compliance with Regulations:** Ensuring that the workplace complies with local, national, and international health and safety regulations and standards.

**Hazard Communication:** Developing and maintaining a hazard communication program to inform workers about chemical and material hazards they may encounter in the workplace.

**Safety Data Sheets (SDS) Management:** Managing and providing access to safety data sheets for chemicals and materials used in the workplace.

**Behavior-Based Safety Programs:** Implementing programs that encourage safe behaviors among employees and workers through positive reinforcement and recognition.

**Workplace Ergonomics:** Assessing and improving the ergonomics of workstations to reduce the risk of musculoskeletal disorders and injuries.

# SAFETY INSPECTIONS AND AUDITS

**Safety Culture Promotion:** Fostering a safety-first culture within the organization, where safety is a core value and priority for all employees.

**Safety Reporting Systems:** Establishing systems for reporting safety concerns, incidents, and hazards, and ensuring that employees feel comfortable reporting such issues.

**Safety Documentation and Records:** Maintaining records of safety inspections, incidents, training, and safety-related documentations as required by regulations.

**Environmental Health and Safety (EHS) Management:** Integrating environmental considerations into health and safety programs to address environmental risks and sustainability concerns.

**Contractor Safety Management:** Ensuring that contractors and subcontractors working on-site adhere to safety standards and regulations.

**Continuous Improvement:** Implementing a culture of continuous improvement by regularly reviewing and updating safety policies, procedures, and practices.

**Wellness Programs:** Promoting employee wellness by offering programs that support physical and mental health.



# OFFICE MANAGEMENT SERVICES

Office management services encompass a range of tasks and responsibilities aimed at efficiently running and maintaining an office environment.

## **These services typically include:**

**Administrative Support:** Handling administrative tasks such as answering phones, scheduling appointments, managing emails, and organizing documents.

**Facility Management:** Overseeing the physical office space, including maintenance, security, and ensuring a safe and comfortable working environment.

**Office Supplies and Inventory Management:** Procuring and managing office supplies, equipment, and inventory to ensure smooth operations.

**Budgeting and Financial Management:** Managing budgets, expenses, and financial records related to office operations.

**Human Resources Support:** Assisting with HR functions like recruitment, onboarding, and employee records management.

**Event Planning:** Organizing meetings, conferences, and events hosted by the office.

**Communication:** Managing internal and external communication, including phone systems and email.

**Vendor and Supplier Management:** Dealing with suppliers and vendors for office-related services and goods.

**Records Management:** Maintaining and organizing important documents and records.

# EMAIL MARKETING

Email marketing continues to be one of the most effective digital media solutions, because of its highly segmented targeting capability and its excellent potential for customer loyalty. From commercial and promotional messages to the automation of web site messages, professionally managed mass mailing will allow you to achieve your digital marketing goals.

## ICT CONSUTANCY

ICT CONSULJTANCY We consult for high-end technology implementation at clients' site or implementation of new technology according to the clients' requirement or upgrading, enhancing the existing facilities in the clients end with the new technology integrated with the existing one. TORINO TECHNOLOGIES offers a full range of consulting services to help analyze your business requirements for effective implementation of solutions. Our consulting services cover:

- Strategy planning
- Assessment
- Procurement
- Re-engineering solutions
- Planning, audits, best practices etc

# Contact

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# ThinkMate

"Your Thinking Partner In Business"

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